

Chembur, Mumbai

Disappearing Old Chimneys to Emerging Swanky High-Rises

Micro Market Overview Report

November 2017

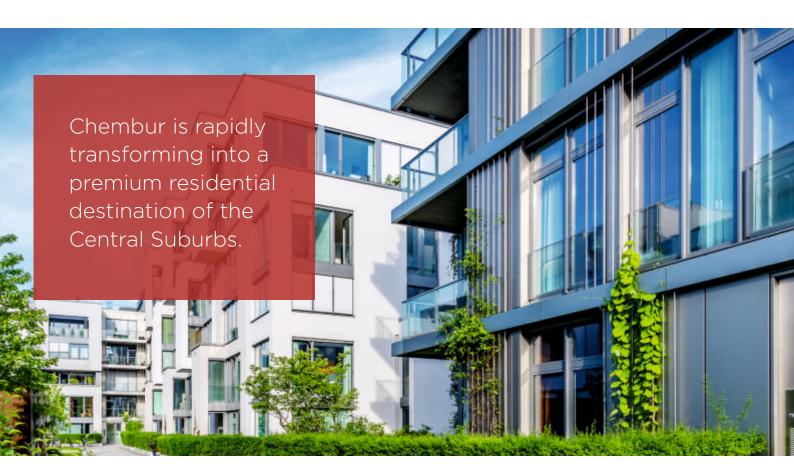


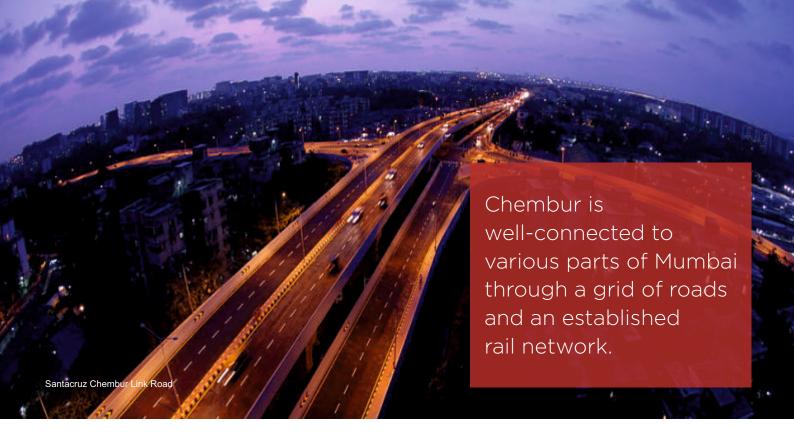


About Micro Market

The realty landscape of Chembur has witnessed a paradigm shift over the past few years. Primarily known as an industrial destination with the presence of reputed companies such as RCF and BARC, Chembur is rapidly transforming into a premium residential destination of the Central Suburbs. Industrial units, dilapidated slums and old buildings are being redeveloped into modern residential complexes.

Chembur altered rapidly due to its proximity to major commercial office destinations such as Wadala, BKC, Powai and Ghatkopar. Availability of large industrial land parcels for residential developments ably supported this transformation. Whilst most of the residential developments shifted towards suburbs and peripheral areas of Mumbai due to a land shortage in the core city precincts, Chembur unlocked large industrial land parcels and attracted several developers to participate in the city's vertical growth. In addition, the Santacruz Chembur Link Road (SCLR) and Eastern Freeway added a feather in its cap by providing seamless connectivity to western suburbs and South Mumbai.





Connectivity

Road

Eastern Express Highway – Chembur lies in proximity to Eastern Express Highway, which provides excellent connectivity to South Mumbai, central suburbs as well as the metropolitan area of Thane.

Eastern Freeway – Chembur enjoys hassle-free connectivity to South Mumbai via Eastern Freeway, which links RK Studio in Chembur to P D' Mello Road in South Mumbai.

SCLR – Chembur is well-connected to BKC (the defacto CBD of Mumbai) and commercial establishments of the western suburbs via the SCLR.

Sion-Panvel Highway – Chembur is well-connected to Navi Mumbai via Sion-Panvel Highway. Easy accessibility to the commercial establishments along Thane-Belapur Road is also an added advantage of Chembur.

Rail

Suburban rail – The harbor line of Mumbai suburban railway has a station at Chembur, which provides connectivity to CST in South Mumbai and Panyel in Navi Mumbai.

Monorail – Chembur is well-connected to Wadala via monorail (line 1). This line of the monorail is being extended until Jacob Circle in South Mumbai and is likely to be operational by mid-2018.

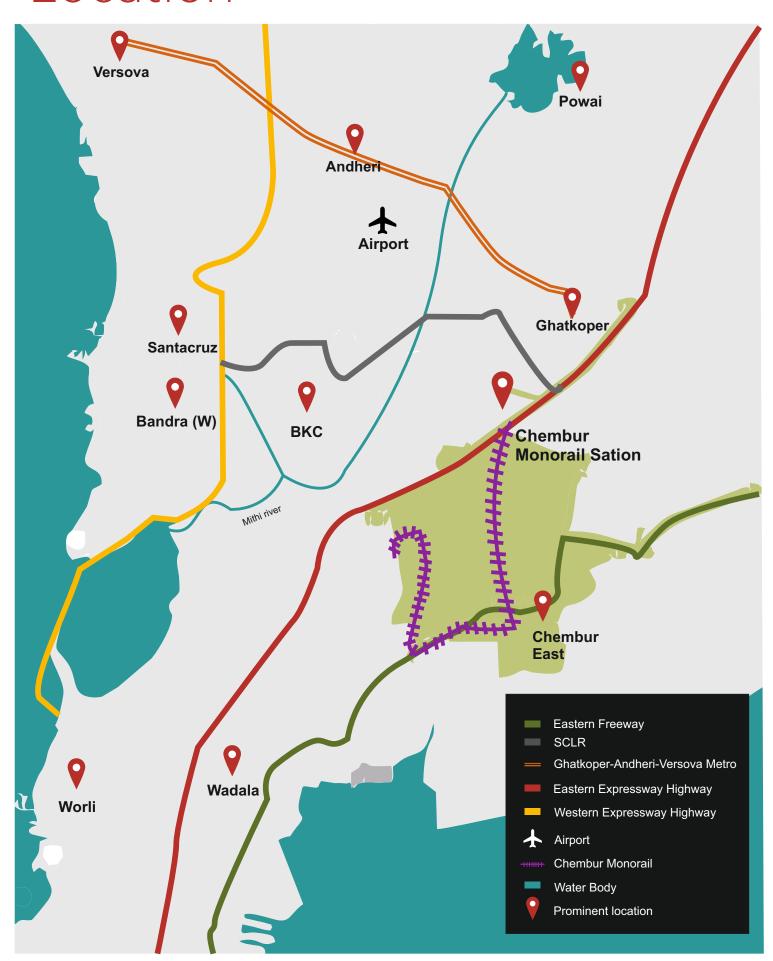
Metro rail – The metro station of the operational Ghatkopar-Versova-Andheri line is in proximity to Chembur, which provides excellent connectivity to the central and western suburbs.

Major Growth Drivers

- Chembur possesses easy accessibility to the commercial establishments of BKC, Central Suburbs (Powai, Ghatkopar) and Thane.
 Moreover, improved connectivity to the western suburbs via SCLR is an added advantage.
- The micro market is one of the fastest growing suburbs in the Mumbai, due to its strategic location advantage and improving social and physical infrastructure. This has positively stimulated residential housing demand and the region is likely to be in focus in the future periods as well.
- Availability of industrial land parcels for largescale residential and commercial development would further attract developers for organized commercial and residential development in the micro market.
- The proposed Bandra Kurla Complex-Chunabhatti Connector (four-lane, 1.7km flyover connecting BKC to the Eastern Express Highway) is likely to be completed by December 2018. This will provide hassle-free connectivity (by reducing the travel time from 45 min to 15 min) to the BKC and further boost residential demand in the region.

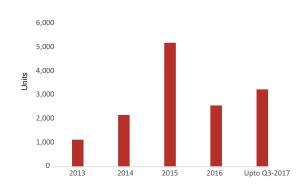


Location



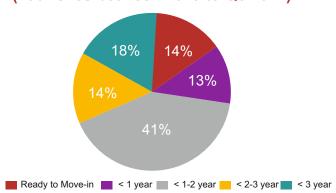
Residential Market Assessment

New Launch Supply



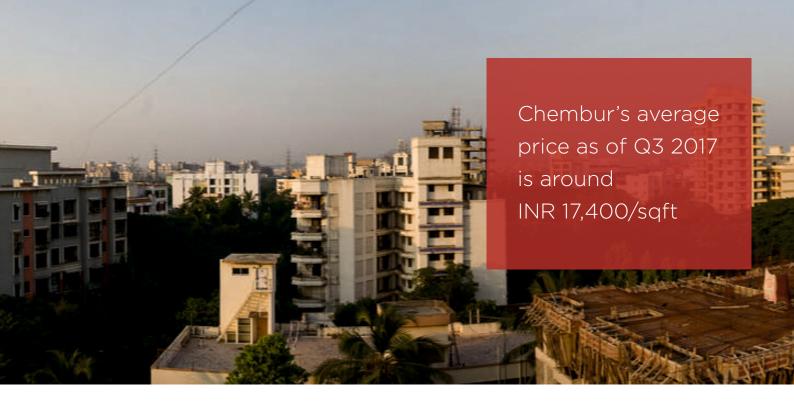
- With continuous infrastructure upgrades and rapid growth of commercial developments in the precinct, the residential market of Chembur added around 14,000 units in the last 5 years
- The opening of the Eastern freeway in 2013 and the monorail in 2014 were the key triggers for development of residential houses in Chembur. The micro market has witnessed the launch of large projects such as Unity Land Venus Heights (2,400 units), Lakhani Estate (780 units) and Godrej Prime (500 units)
- Of the overall supply, nearly 40% has been already absorbed in the primary market

Age of Inventory (Launches between 2010 to Q3 2017)



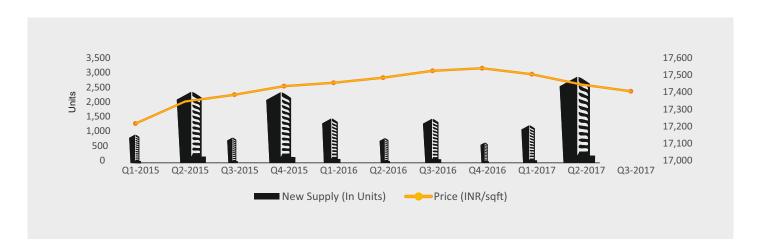
- Of the overall supply in Chembur, nearly 14% is complete. Notably, 13% of inventory is likely to complete in the next 1 year, which connotes a further rise in absorption, as projects nearing completion generally witness better traction
- Only 18% of the overall supply in Chembur is likely to complete post 3 years or so. Developers with under construction projects are now focusing on speeding the construction, to avoid RERA penalties on execution delays





Residential Market Assessment

Micro Market Price Movement wrt Supply



- Chembur's average price as of Q3 2017 is around INR 17,400/sqft, which is relatively lesser than other prominent micro markets of central suburbs.
- In Q3 2017, the micro market recorded a nominal decline in average price, primarily on account of low offtake due to the impact of RERA and GST and a rise in the buyer's preference towards ready-to-move-in properties.

Outlook

Chembur has attracted several real estate developers for their portfolio expansion. Constantly improving social and physical infrastructure and availability of a wide range of property options suiting the requirements of varied buyers has been an advantage of this micro market.

Due to its seamless connectivity to BKC and other commercial destinations of Mumbai, the residential housing demand in Chembur is likely to improve in the future periods. End-users, as well as investors, are likely to purchase property in Chembur due to increasing commercial developments in the precinct and seamless connectivity to South and North of Mumbai.

Being the cynosure of real estate developments due to its strategic location advantage, the micro market is likely to witness significant new launches in the future periods. Considering that the real estate sector is currently re-orienting to the new reforms under RERA and GST, prices may remain muted for some time. In addition, Chembur's price appreciation also depends significantly on revamping the location's perspective as a destination of rehabilitated slums and redeveloped projects.



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